
CHECKLIST FOR THE SELECTION OF THE OPTIMAL BUSINESS PARTNER

Can your current supplier do the same?

- Logistics concept for fast and continuous spare parts supply
- Analysis and consulting competence
- Comprehensive analytics and expertise for your applications; creation of optimization recommendations
- Standardization of compressed air and filtration concepts
- Regional service, reliability and professionalism
- Over 20 years of experience in compressed air and filtration technology

Our applications



Industrial Applications



Mobile Hydraulics



Chemical Industry



Wind Energy



Food and Beverage

FILCOM®

THE WHOLE WORLD OF

COMPRESSED AIR ■ FILTRATION ■ TECHNOLOGY ■

10 SIMPLE QUESTIONS

you should answer before choosing a business partner

- 1** Are you looking for a partner you can rely on?
- 2** Do you value certified quality?
- 3** Do high productivity and performance play an important role for you?
- 4** Do you face new challenges every day?
- 5** Your products are different from those of your market competitors?
- 6** Do you value lean processes and service from a single source?
- 7** Do you have a wide variety of products and processes that require compressed air or filtration?
- 8** You know your applications and know exactly what is important?
- 9** You need more products around compressed air and filtration technology?
- 10** Regionality and reliability are important to you?

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THIS IS WHAT YOU SHOULD VALUE WHEN CHOOSING A BUSINESS PARTNER

1 We are your competent partner for compressed air and filtration technology. This is proven by our customer base. With more than **40,000 customers** worldwide in **90 countries**, we maintain **long-term partnerships** in mutual trust and have been working together for **over 21 years!**

2 Not only today and tomorrow but also the day after tomorrow. FILCOM GmbH stands for certified quality according to **DIN EN ISO 9001:2015**. We are also a **certified specialist company** according to **WHG** and **ChemKlimaSchutz**.

3 The permanent availability and efficiency of your plants is the key to high productivity. The **FILCOM logistics concept** ensures the efficient, fast and continuous supply of spare parts in the field of compressed air and filtration technology.

4 At FILCOM GmbH you get everything from a single source. More safety, more efficiency and more performance for you through **FILCOM's analysis and consulting expertise**. We do not recommend the product we have, but the product that suits you best.

5 Even for special projects and challenges, we have the know-how to support you and answer your questions. We offer comprehensive **analytics and expertise** for your applications. We create **optimization recommendations** for your plants and also analyze problems directly on site to provide you with a solution that is optimally tailored to your needs.

6 We **standardize system concepts** of existing compressed air and filter systems by means of a wide product range. Thus, you receive **customized supply and spare parts packages** for existing applications and areas centrally supplied by us.

7 FILCOM relies on products from renowned manufacturers such as Filtration Group Industrial, BEKO Technologies MANN Filter and Parker. Over **25,000 quality items** in our **online store** ensure that every customer finds exactly the product that meets their needs.



8 Compressed air and filtration technology is our business. For over **20 years** we have been solving problems, optimizing processes and saving our customers and partners money in their production. We have been an **official premium partner of Filtration Group Industrial since 2012**. As an **official support dealer of the company KAESER Kompressoren SE**, we have been a reliable partner for companies in Baden-Württemberg for maintenance and repair work on well-known compressor brands and complex compressed air systems **since 2003**.

9 Top performance comes about when **experts meet at eye level** and use their experience to develop solutions together. A **successful future** consists of the interaction of your products and our experience. We offer solutions for applications in compressed air and filtration technology for the broad world of industry. Because quality is the only thing that lasts in life.

10 We offer **regional service**. On-site service by our technicians creates trust and conveys **reliability and professionalism**. We support you in troubleshooting and advise you on your individual application. We orient individual service and maintenance to the needs of the customer..